

**Jeff Ribaud**  
**Hunt Vac Services LLC**  
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## **Professional Experience**

**2000 - Present Hunt Vac Services, LLC/ Hunt Environmental Services St. Louis, Missouri  
Owner & Senior Business Development Officer, Project Management & Operations**

Currently working for a full service Small Woman Business Enterprise company providing hazardous waste management, transportation, disposal, industrial cleaning service, environmental remediation and emergency spill response . HVS, LLC and HES are a fully staffed, trained and equipped hazardous waste management, industrial cleaning and plant maintenance service company. HVS. LLC and HES specializes in industrial cleaning and plant maintenance services which capabilities include hazardous waste management, emergency response, "Turn Key" environmental remediation contracting, demolition, industrial services, subsurface utility investigation and characterization, safety, health and environmental affairs over site and project management. Extensive knowledge of work that falls under RCRA, OSHA, DOT, DOD, USACE, FRA, SPCC's and EPA current practices. Industries include infrastructure and environment, power generating facilities, waste water treatment plants, refineries, steel mills, mines, pipelines, chemical manufacturers, department of defense, department of energy, environmental protection agency, coast guard, corps of engineers, environmental engineers, environmental attorneys, environmental insurance companies, real estate developers, merger and acquisition firms and local, state and federal regulatory agencies. Extensive experience qualifying prospective clients and projects, negotiating service agreements, evaluating plans, specifications and requests for proposals (RFP's) during the project bidding process, determining "go", "no go" status, attending site visits, evaluating current market conditions and performing competitive analysis, job costing, preparing bid documents, contract execution, cost analysis, budgeting and oversight from cradle to grave. Duties include communicating effectively with stakeholders, regulatory agencies, engineers, attorneys, customers and subcontractors, state and local municipalities, unions and business agents. Strengths in hazardous waste management, hazardous waste handling, hazardous waste sampling, hazardous waste characterization, material profiling for RCRA, TSCA, Norm, T Norm, negotiating contracts, pricing, logistics, shipping, emergency response, construction, demolition and industrial services.

**2000-Current Sharp STL Services St. Louis, Missouri  
Owner, Project Management & New Business Development**

Working for a comprehensive commercial and industrial property management and maintenance firm. Duties include marketing and business development, identifying potential clients,, performing site visits and audits, preparing proposals for property maintenance, industrial services and environmental remediation, researching properties and due diligence for closed landfill operations and maintenance, brown field sites, superfund sites and privately held assets. Responsible for project management and operations related to contract negotiation,, contract fulfillment, site safety and health training and implementation and working with local, state and federal regulatory agencies. Extensive experience in commercial and industrial construction with an emphasis on heavy civil projects. Projects include Municipal, State and Federal roadway and highways, earthmoving for infrastructure projects and landfill construction, lining, operating and proper closure and capping.

### **Training:**

**40HR HAZWOPER**

**8 OSHA**

**GERT Radiological Awareness**

**Confined Space**

**CPR**

**HM-181**

**Fork Lift**

**PPE**

**First Aid**

**HM 126F**

**E Rail Serve**

**TWIC**